

# Ten reasons why your case may be suitable for mediation

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#### **PROGRAMME**

50' Presentation Introduction
Organisation of ACA Tuesday webinar for users
Ten reasons why a case may be suitable for mediation

10' Questions and answers





#### Organisation of ACA Tuesday webinar for users

mediation



A mechanism for resolving IP disputes

A process driven by businesses

A service focused on business and commercial interests

A way of saving time, money and effort





#### The dispute is still at an early stage of the conflict



Earliest possible stage of a conflict

Keeping the costs down for all parties and avoiding long and timeconsuming litigation



even when the dispute is at an advanced stage of litigation:





#### The dispute is complex, complicated or spans several jurisdictions



For cross-border or trans-national disputes



When there are multiple conflicts between the same parties



For disputes involving multiple IP rights



When third parties are required to join the action



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## A decision resulting from a conventional litigation is difficult to enforce



Insufficient assets or resources, including financial difficulties, for proper enforcement of a future court judgment



Enforcement to take place in an unfamiliar jurisdiction (e.g. outside the EU)





There is the **possibility of co-existence** of **IP rights** involved in the dispute



IP rights of the parties already have coexisted or could coexist

**Different business fields or territories** and **business interests** not conflicting





#### A tailor-made approach is essential for the parties

Due to the emotional and personal aspects of the dispute



For example, family-owned businesses or previous business partners

Flexible and beneficial solutions for all parties





The parties already do – or want to do – business together



Parties interested in preserving an existing business relationship or forge new ones



Mediation clause <a href="https://euipo.europa.eu/ohimportal/en/adr-service">https://euipo.europa.eu/ohimportal/en/adr-service</a>





#### **Confidentiality** is of key importance to the parties



Preserve the dispute and all information relevant to it confidential

Parties are responsable for the extent of the disclosure





The parties want to preserve their business reputations







#### There is a language/cultural barrier between the parties

Flexibility on the language of the process

Option of co-mediation



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Parties that wish to reach a quick settlement

With global and time-efficient solution





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Parties already do – or want to do – business together

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Parties that wish to reach a quick settlement

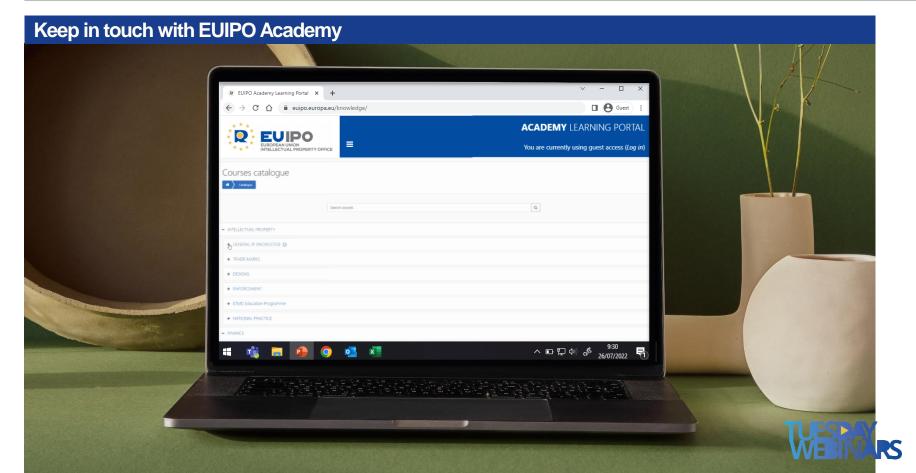
The decision resulting from a conventional litigation is difficult to enforce















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