

#### Misleading Invoices

International Cooperation and Legal Affairs Department
Litigation Service
Team for Intellectual Property Protection
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#### **Webinar Overview**

1. What is a misleading invoice

2. The Anti-Scam Policy of the European Union Intellectual Property Office ('EUIPO')

3. Practical tips for users



# PART A: Definition and examples of misleading invoices



#### **Definition:**

A misleading invoice is an unsolicited letter sent to the applicant or the owner of a European Union Trade Mark (EUTM) or Registered Community Design (RCD) by a private business entity, in which the sender:

- misrepresents itself or its service as being associated with the EUIPO or another official body and
- demands payment of a certain amount of money in consideration for services related to the said rights.



#### **Impact**:

The business activity of sending out misleading invoices (also called 'scamming') is a form of parasitism, which:

- is based upon fraud, namely the intended deception of the addressee of the invoice regarding the implied association of the scammer or the offered service with the EUIPO;
- causes financial loss to the addressee (if he/she is actually misled and pays) and, in some cases, may also lead to the loss of legal rights; and
- is of an international scale, may affect users around the world.



#### Misleading patterns:

A misleading invoice may cause deception through various methods and tricks (despite the use of explicit disclaimers), the most common fraudulent patterns being...



#### Main patterns:

Mimicking the 'look and feel' of official communication originating from:

- the EUIPO and, particularly, imitating the official logo of the EUIPO (previously, 'OHIM') or
- institutions or bodies of the European Union and, particularly, imitating their logos, emblems or symbols.



#### **Examples**:



OHMI Office for international registration

-TRADEMARKS AND DESIGNS-



#### **Examples**:





OHIM-ORGANIZATION FOR HARMONIZING
IN THE INTERN. MARKET
——Trade Marks and Designs ———



#### **Examples**:







## European Central Register of Brands and Patents

Registro central europeo de marcas y patentes



#### **Examples:**





European Trademark Organisation S.A. Square de Meeus 37 - 4th Floor 1000 Bruxelles www.europeantrademark.org info@europeantrademark.org



EUROPEAN PATENT AND TRADEMARK REGISTER



#### **Examples**:



**EUROPEAN TRADEMARK REGISTER** 



**EUROPEAN TRADEMARK DIRECTORY** 



#### PART B:

## The Anti-Scam Policy of the European Union Intellectual Property Office



#### **Policy considerations:**

- The phenomenon of scamming undermines the relationship of trust between the EUIPO and the users of EUIPO's services.
- The EUIPO is committed to undertake multiple activities aimed at protecting the public / users.



EUIPO's activities are currently classified under four main categories:

#### **EUIPO's multi-pronged strategy**









IT security measures

Communication with users

Legal actions

Cooperation: Anti-Scam Network



#### 1. Information Technology (IT) security measures

- The EUIPO implements several IT measures aimed at detecting and preventing scamming attempts.
- IT measures include advanced monitoring and firewall tools for detecting and blocking malicious activity, such as 'web scraping' (automated massive copying of data from EUIPO's databases).



#### 2. Communication

- The EUIPO implements several actions and initiatives aimed at raising awareness of the public regarding the phenomenon of scamming.
- Communication is primarily based on extensive information and warnings that are available on the Office' communications, website and on social media.
- To ensure visibility, a home page banner leads to a dedicated anti-scam site.

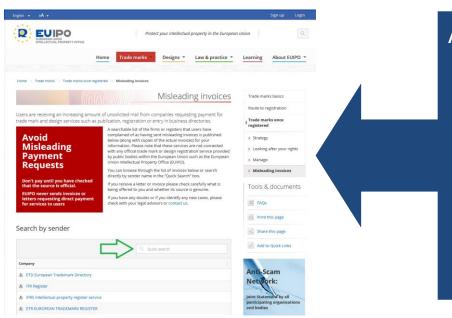


#### 2. Communication (EUIPO homepage)





#### 2. Communication (dedicated web page)



Average of 3,200 visits per month. Searchable list of the senders for which the EUIPO has received complaints by users, along with PDF copies of the anonymised invoices reported as misleading (more than 100 examples listed).

https://euipo.europa.eu/ohimportal/en/misle ading-invoices



#### 2. Communication (social media)









My Accou



#### Part B – The EUIPO Anti-Scam Policy

#### 2. Communication (press and awareness raising campaigns)



#### World Trademark Review





#### 2. Communication (direct interaction with users)

Users can interact directly with the EUIPO on any misleading invoice they receive by:



- using the contact form at <u>https://euipo.europa.eu/ohimportal/en/contact-us</u>
   or
- sending an email, attaching the suspicious invoice in PDF format, to <a href="mailto:information@euipo.europa.eu">information@euipo.europa.eu</a>



#### 3. Legal Actions

The EUIPO undertakes various types of legal action across the European Union aimed at combating malicious scamming practices, such as:

- lodging criminal complaints;
- supporting the national enforcement, investigative, prosecution and judicial authorities; and
- participating in criminal litigation proceedings.



#### 3. Legal Action in Sweden

- The EUIPO, together with user association MARQUES, actively supported a criminal proceeding in Sweden.
- The case involved large-scale sending to owners of EUTMs of misleading invoices under the deceptive letterhead "OMIH".
- On 20 December 2017, the Stockholm Court of Appeal handed down the final judgment in this case. The charges for completed gross fraud were confirmed and the main accused individuals were sentenced to imprisonment.
- EUIPO press release dated 19 January 2018 can be found <u>here</u>.



#### 4. Cooperation - The Anti-Scam Network

The Anti-Scam Network gathered for the third time at the EUIPO on 19 April 2018. It represents a coordinated institutional effort to combat misleading invoices for the benefit of all users, comprising:

- representatives from National IP Offices of the EU Member States and the EFTA countries;
- the European Patent Office (EPO) and the World Intellectual Property Organization (WIPO);
- the European Union Agency for Law Enforcement (EUROPOL) and
- several user associations.

In parallel, EUIPO cooperates with TM5 Offices of Korea, China, Japan & USA.



## PART C: Practical tips for users



#### Experience shows that:

- smaller or medium sized businesses are more likely to be misled, due to lower degree of familiarity with EUIPO and its official communication methods, but...
- the most common forms of fraudulent attempts can be recognized and avoided, if each user bears in mind a few simple practical tips...



#### Tip No. 1 – The Office has only one acronym "EUIPO"

- The Office has the same acronym "EUIPO" in all official languages of the European Union.
- Although the verbal name of the Office (*European Union Intellectual Property Office*) is translated into all languages, the acronym EUIPO is **not** translated and remains **always** the same.
- All official logos of the Office can be easily consulted at its official website <a href="https://euipo.europa.eu/">https://euipo.europa.eu/</a>.
- All legitimate ways of presentation of the Office's logo (text + image) can be consulted at the official document titled '*Visual Identity Guidelines*'.



## Tip No. 1 – The Office has only one acronym "EUIPO" – Official Logos I





## Tip No. 1 – The Office has only one acronym "EUIPO" – Official Logos II





## Tip No. 1 – The Office has only one acronym "EUIPO" – Conclusions

- ➤ Any modification of the acronym "EUIPO" is suspicious!
- Any version of EUIPO logo not complying with the official presentation guidelines is suspicious!



### Tip No. 2 – The Office never sends invoices requesting direct payment

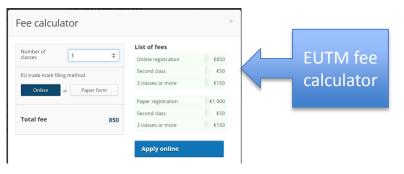
The EUIPO **never** sends to users any invoices requesting direct payment for its services.

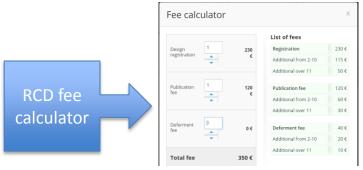
An invoice sent under the name of EUIPO or confusingly similar names in any form (original letter, email attachment, fax transmission, etc.), requesting payment of a certain amount to a given bank account, is suspicious!



#### Tip No. 3 – No separate 'registration' fees apply for EUTMs

- The fees directly payable to the EUIPO are prescribed by the law. The full list
  of fees can be easily consulted at the Office's dedicated web pages for <u>EUTMs</u>
  and <u>RCDs</u>.
- Users can easily calculate the exact total fees applicable to their own <u>EUTM</u> application and <u>RCD application</u> using the Office's dedicated tools:







Tip No. 3 – No separate 'registration' fees apply for EUTMs EUTMs are subject to a single application fee only. No separate 'registration', 'publication' or 'recordal' fees apply.

Any request for payment of a separate 'registration', 'publication' or 'recordal' fee, in addition to the application fee already paid to the EUIPO when filing the EUTM application, is suspicious!



#### Tip No. 4 – Access to the Register of EUTMs and RCDs is free

The official Register of EUTMs and RCDs is:

- administered by the EUIPO only;
- publicly available to anyone at <a href="https://euipo.europa.eu/eSearch/#advanced/trademarks">https://euipo.europa.eu/eSearch/#advanced/trademarks</a>;
- accessible by anyone free-of-charge; and
- updated by the EUIPO ex officio in accordance with the provisions of the law.



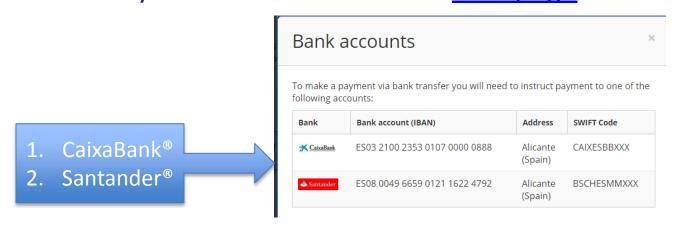
## Tip No. 4 – Access to the Register of EUTMs and RCDs is free

➤ Invoices, sent under the name of the EUIPO or confusingly similar names, requesting payment for the entry in an 'official' or 'private' database of EUTMs or RCDs or the entry in a related 'business directory', are suspicious!



#### Tip No. 5 – EUIPO has only two bank accounts for direct payments

Now, the EUIPO maintains bank accounts for direct payments only with **two** Spanish institutions, whose exact details can be easily consulted at any time on the dedicated web page:





## Tip No. 5 – EUIPO has only two bank accounts for direct payments

Any invoice requesting payment in the name of the EUIPO to any financial **institution** other than CaixaBank® or Santander®, or to another **account** in these two banks (other than the precise IBAN account numbers specified in the Office's website), is suspicious!



#### Please keep in mind:

- ➤ If you receive a letter or invoice, please check carefully what is being offered to you and whether its source is genuine;
- if you identify it as a potential scam attempt or if you have any doubts, we would suggest that you:
  - check with your legal advisors;
  - contact the EUIPO by using the contact form at <a href="https://euipo.europa.eu/ohimportal/en/contact-us">https://euipo.europa.eu/ohimportal/en/contact-us</a> or
  - send us an email, attaching the received invoice in PDF format, to information@euipo.europa.eu.



### In case you fall victim of fraud by paying a misleading invoice, we would suggest that you:

- contact your bank to inquire about potential remedies (i.e. reversal of the transaction);
- report the committed fraud to the competent law enforcement authority in your country; and
- inform the EUIPO about the fraudulent incident by sending us an email attaching the misleading invoice in PDF format to information@euipo.europa.eu.



#### Please remember:

#### Avoid Misleading Payment Requests

Don't pay until you have checked that the source is official.

EUIPO never sends invoices or letters requesting direct payment for services to users



#### Any questions?





www.euipo.europa.eu



@EU\_IPO



**EUIPO** 

Thank you



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