



# **HOW TO MAKE THE MOST OF MY BUSINESS!**

Domain names and trade marks as business builders

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#### **HOUSEKEEPING RULES**

- You can send your questions by clicking on the Q & A button on the bottom of your screen
- Your questions will be answered at the end of the webinar





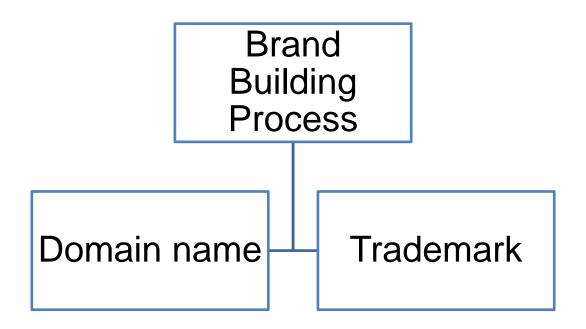
# **AGENDA**

- 1. Brand building process (stones)
- 2. Domain names
- 3. Trademarks
- 4. Synergies
- 5. Conflicts
- 6. Conclusions





#### 1. BUILDING A CORPORATE IDENTITY







# **SMEs Brand Strategy**

#### **Concept of Domain Name**

- names that serve to **locate** and identify companies, people and organisations **online**
- a domain name uniquely **identifies** an Internet Protocol (IP) resource such as a **website** on the Internet.
- It's your online address

#### **Concept of Trade Mark**

- may consist of any **signs**, in particular words, including personal names, or designs, letters, numerals, colours, the shape of goods or of the packaging of goods, or sounds, provided that such signs **are capable of distinguishing the goods or services of one undertaking from those of other undertakings** (Article 4 EUTMR)





# 2. WHAT IS A DOMAIN NAME AND HOW TO USE IT?







# **WEBSITE**



A shop without a name and a shop-window has limited or no visibility!





# **EMAIL ADDRESS**









# **EMAIL ADDRESS**







# 2. WHAT IS A DOMAIN NAME AND HOW TO USE IT?







# Country Code Top Level Domains: .eu TLD





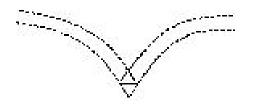


# 3. WHAT IS A TRADE MARK AND WHERE CAN YOU PROTECT IT?

#### **DODONI**

EUTM nr. 002921336











1. The <u>National Trade Mark system</u> gives protection in the EU Member States and Benelux Countries. The TM can be registered at the national trade mark Offices and the Benelux Office.

2. The <u>European Union Trade Mark</u> <u>system</u> is a centralized system that gives a unitary protection in all of the 28 Member States of the European Union. The TM can be registered at the EUIPO.





3. The International Trade Mark system gives protection in the designated Countries or territories such as the EU, at a world wide level. The TM can be registered at the WIPO.







#### 4. HOW CAN TM AND DOMAIN NAMES REINFORCE EACH OTHER ?

EURID and EUIPO strengthened their collaboration in 2019.

Now EUTM applicants can easily check if an equivalent .eu domain name is available and potentially register it.

Holders and applicants of an EUTM can opt-in to receive alerts if a .eu domain name is registered identical to their EUTM

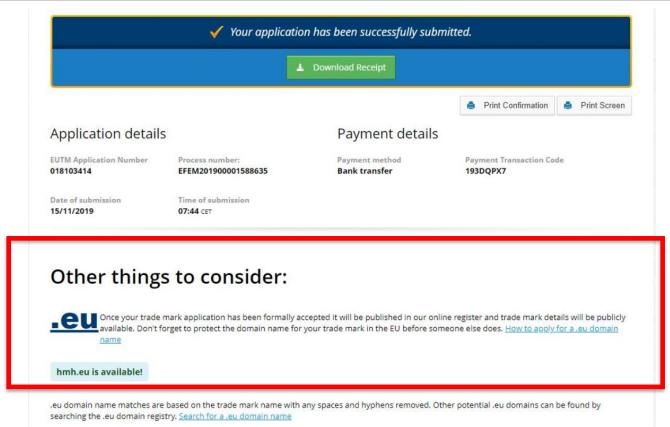








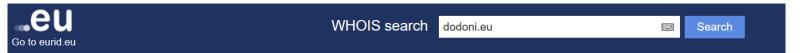




Please read the EUIPO legal notice regarding data received from third parties.

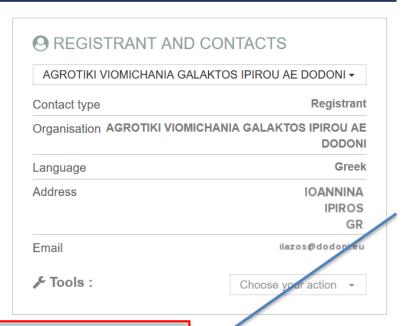












Have you considered protecting your .eu, .eю or .ευ domain name by registering it as a European trade mark?

Check the availability of a European trade mark in TMView













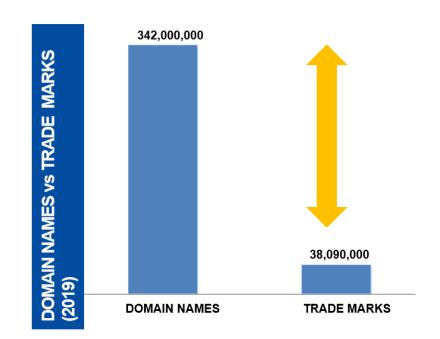
79%
EU SMEs
have a website

20% EU SMEs Sell online

9% SMEs have an IP Right













DOMAIN NAME	TRADE MARK
internet address protection (tactical) world-wide vision	service / product protection (strategic) territoriality principle
apply with specified domain name registrars	apply with IP offices (NIPOs) or other international IP organisations (eg. EUIPO) or IP intermediaries
use not mandatory  cost to acquire is €1 - 50 (in general) +  per 1-year annuity	use is mandatory  cost to acquire averages €140 (national) and €850  (European) + per 10-year annuity
"first come first served" basis	granted only after specific national/international examinations (Trade mark Act), formalities, prior rights





#### 5. CONFLICTS BETWEEN DOMAIN NAMES AND TRADE MARKS

The cybersquatter offers to sell the domain name to the person or company who owns the trade mark contained within the name at an exaggerated price



ICANN called "Trademark Dilemma" when a trade mark is used as a domain name without the trade mark owner's consent





#### **DOMAIN NAMES vs TRADE MARKS: Solutions**

#### Conflicts between domain names and trade marks must be resolved

- Administrative proceedings
- Court proceedings
- ADR in relation to .eu (ccTLD)
- Actions under EUIPO's IdeasPoweredforBusiness







#### ALTERNATIVE DISPUTE RESOLUTION – ADR for .eu

An ADR procedure provides mechanisms to resolve internet domain name disputes, without the need for court litigation.

### ADR providers for .eu domain names



World Intellectual Property Organization (WIPO)



 Czech Arbitration Court, Arbitration Center for Internet Disputes









#### ADR - PROCEDURE FOR .eu

- Can be initiated without the assistance of a legal representative
- Are conducted online and by email, so you will not need to travel
- Are resolved by independent panelists, not judges (usually intellectual property experts)
- Fast process, (four months to resolve)
- The Arbitration Court will decide who has the major rights for the registration of a .eu domain name

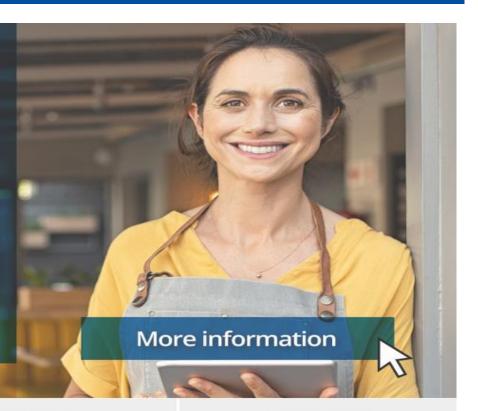




#### EUIPO's IdeaPoweredForBusiness

# EUIPO Supporting Business

Access personalised intellectual property content and help your business grow



IP for business SP 2025 COVID-19





#### 6. CONCLUSIONS

- There is a strong link between the company's online presence (i.e. company's domain name) and its trade mark, the two jointly are integral to brand building process
- Domain Names and Trade Marks compliment and reinforce each other if registered in parallel
- A strong and well-founded company brand requires a trademark protection and safe online presence (i.e. well protected domain name).
- In conclusion: Domain Name and Trade Mark registration should be part of an SME initial formation stages in order to ensure a comprehensive brand and IP protection strategy against all forms of brand abuse and reputation



- EUIPO and EURId integrated their systems the way that notifications on registration of a new domain name identical to the trade mark name are sent to EUTM owners while holders of .eu domain names may check on the availability of a European trade mark via <a href="mailto:TMView">TMView</a> link.





#### **Q&A session**

# It is time for questions!

